





### Agenda

Our role in Greater Boston

Our Grant Making

- Impact Areas & Crosscutting Strategies
- Open Door Grants

"Office Hours"



#### **Our Primary Roles in Greater Boston**

- Making grants and other investments in Greater Boston's nonprofits
- Increasing impact through civic leadership
- Partnering with donors and other funders for high-impact philanthropy



## Impact Areas & Crosscutting Strategies





### Impact Areas & Crosscutting Strategies

Education Health & Wellness Jobs & Economic Development Neighborhoods & Housing Culture



Crosscutting Strategies: Nonprofit Effectiveness and Grassroots

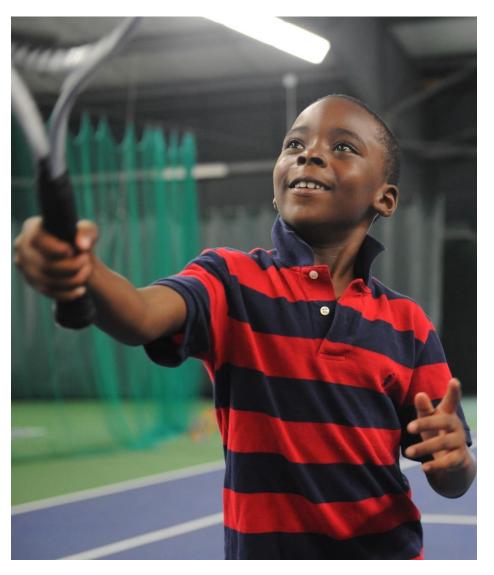




# Education

- Early Childhood
- Structural Reform
- Postsecondary Completion

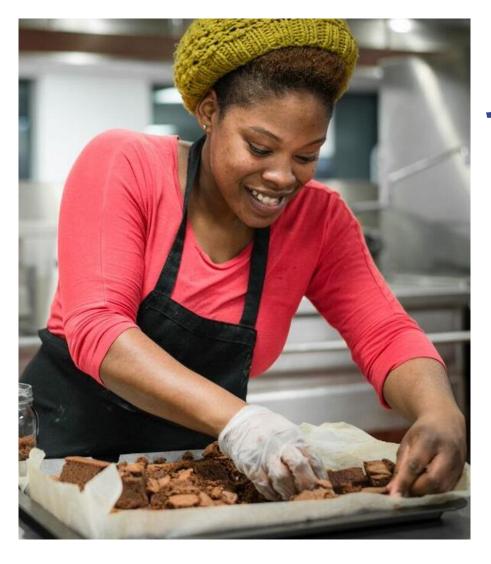




# Health & Wellness

- School-Based Youth Physical Activity
- Early Childhood
   Obesity Prevention
- Health and Social Environment





# Jobs & Economic Development

- WorkforceDevelopment
- Inner CityEntrepreneurship
- Innovation Economy





# Neighborhoods & Housing

- Housing
- Neighborhoods





# Arts & Culture

- Performing Arts
- Infrastructure & Systems
- Public Art





# Grassroots

- Activate Grassroots Leaders
- Seed Grassroots Ideas
- Deepen Grassroots
   Connections





# Nonprofit Effectiveness

- Leadership
- Capacity
- Resources



# **Open Door Grants**





#### **Open Door Grants**

- Open process
- Supports expressed community needs and ideas
- Quarterly deadlines

#### **Structure**

- General Operating Support or Project Support
- Single year support (limit of two consecutive years)
- \$10,000-50,000 range



### **Open Door Grants**

- Single-stage, combined application
- Funding: approx. \$2 million per year
- Eligibility
- Commitment to feedback



#### Reflections on Year 1\*

44 applicants

63
grantees

\$ 18 M
in requests

\$ 1.7M
in grants



#### Reflections on Year 1\*

14%

\$26,746

of applicants funded

average grant size

7-9 hours

average time to complete application



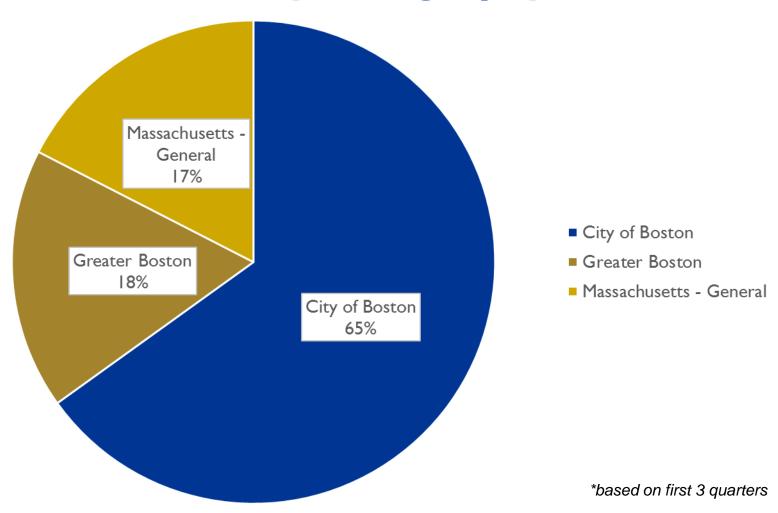
**Portfolio Diversity: Mission Focus\*** Arts, Culture & Humanities 5 Civil Rights, Social Action & Advocacy Community Improvement & Capacity Building Education 8 Environment Health Housing & Shelter **Human Services** 17 Youth Development Other \*based on first 3 quarters #tbfgrants

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18

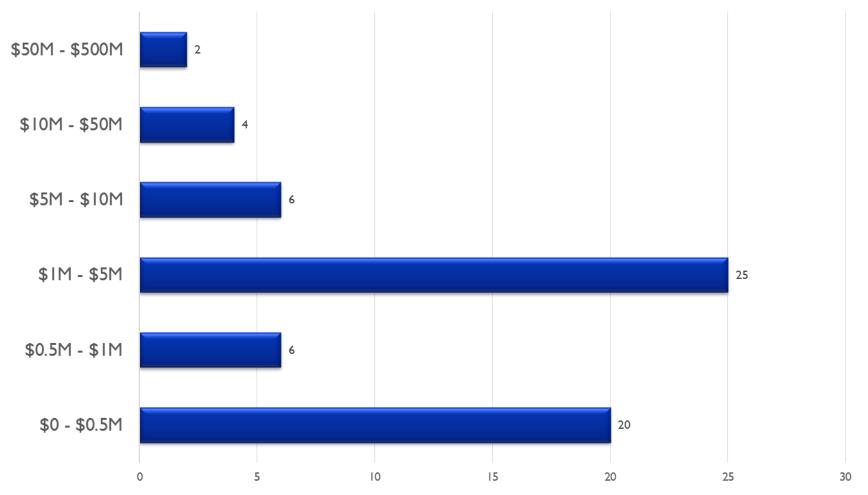


### Portfolio Diversity: Geography Served\*





# **Portfolio Diversity: Organization Budgets\***





### **Beyond the Grant Feedback**

- Networking sessions in partnership with Massachusetts Nonprofit Network
- Capacity-building offerings through Nonprofit Effectiveness Strategy



# **Questions?**





